



Partnership Profile

Curo Health Case Study

Todd Abbrecht
Co-Chief Executive Officer
tabbrecht@thl.com

Mike Kaczmarek
Managing Director
mkaczmarek@thl.com

Chuck Shea
Executive Partner
cshea@thl.com



Curo Health

Investment Status:
Exited

Ceo:
Larry Graham

Location:
 Mooresville, NC

Investment Date:
2015

Vertical:
Healthcare (HC)

ISO:
Home-based Care

Expanding an organization to care for
more patients

The Description

We partnered with curo health services to execute both de novo and inorganic growth strategies.

The Opportunity

With eight hospice affiliates in over 20 states, Curo Health Services is a leading provider of compassionate end-of-life care for patients and their families. The company's dedicated employees provide tailored medical care and pain management as well as emotional and spiritual support in the patient's home, and sometimes in hospitals or long-term care facilities. With its established expertise, Curo had an opportunity at the start of our partnership to scale and support the needs of more patients with terminal diagnoses, as well as their loved ones.

The Challenge

At the beginning of our partnership, Curo Health Services was known for providing best-in-class hospice care, but it had room to grow in the marketplace.

The Results

We helped Curo Health Services expand its reach by leveraging both organic and inorganic strategies through a combination of de novo growth, M&A and operational efficiency.

Growth from the ground up

The company opened 35 new agencies in the first year of our partnership and 30 in the second, putting it on a path to become a scaled leader in U.S. hospice care.

Successful acquisition

Curo acquired and successfully integrated New Century Hospice, ensuring continuity of compassionate care and quality services.

If you'd like to learn more about THL's activity in Home-based Care or other Healthcare ISOs like Pharma Services, Bioprocessing, Healthcare IT, Consumer Healthcare, or MedTech Services, contact THL's healthcare team today.